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### SHU HA RI - Program Value Proposition Comparison Table

	SHU – Novice 60 Days	SHU – Intermediate 90 Days	HA – Master 180 Days	RI – High Performing Teams 365 Days
1-1-hour executive management overview of agile practices.	✓	✓	✓	✓
1 Pre-Course Assessment + 1 Pre-Course Assignment	✓	✓		
1 Day of ELT Agile Fundamentals	✓	✓	✓	✓
4 1-hour retrospectives per Person	✓			
3 Days of ELT Agile Fundamentals (1 day) -or- Scrum Master Certified (2 days) -or- Product Owner Certified (2 days) -or- Know Your True Colours (2 days)		✓		

	SHU – Novice 60 Days	SHU – Intermediate 90 Days	HA – Master 180 Days	RI – High Performing Teams 365 Days
<b>6-1 Hour Retrospectives per Person</b>		✓	✓	
<b>2-3 Pre-Course Assessments + 2-3 Pre-Course Assignments</b>			✓	✓
<b>4 Days of ELT</b> Agile Fundamentals (1 day) <b>-or-</b> Scrum Master Certified (2 days) <b>-or-</b> Product Owner Certified (2 days) <b>-or-</b> Know Your True Colours (2 days)			✓	
<b>6 1-hour retrospectives per Team</b>			✓	
<b>Business Intelligence Dashboard</b> Reporting on Competency Development			✓	✓
<b>6 Days of ELT</b> Agile Fundamentals (1 day) <b>-or-</b> Scrum Master Certified (2 days) <b>-or-</b> Product Owner Certified (2 days) <b>-or-</b> Know Your True Colours (2 days)				✓

	<b>SHU – Novice 60 Days</b>	<b>SHU – Intermediate 90 Days</b>	<b>HA – Master 180 Days</b>	<b>RI – High Performing Teams 365 Days</b>
<b>12-1 Hour Retrospectives per Person</b>				
<b>12-1 Hour Retrospectives per Team</b>				
Custom Reporting – Predictive Analytics				
Pricing for up to 10 people	<b>\$4,250 / month</b>	<b>\$6,000 / month</b>	<b>\$4,333 / month</b>	<b>\$3,500 / month</b>
Fee for Each <b>Additional Person</b>	<b>\$425 / month</b>	<b>\$600 / month</b>	<b>\$433 / month</b>	<b>\$350 / month</b>
<b>Discount</b>	<b>\$4,000</b> One time up-front payment	<b>\$17,000</b> One time up-front payment	<b>\$25,000</b> One time up-front payment	<b>\$40,000</b> One time up-front payment

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